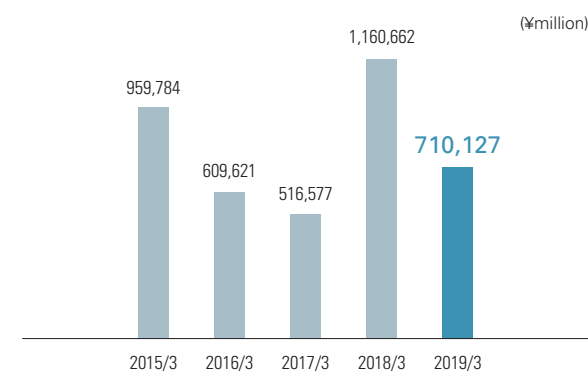


# Financial and Non-Financial Highlight

## Financial Highlight

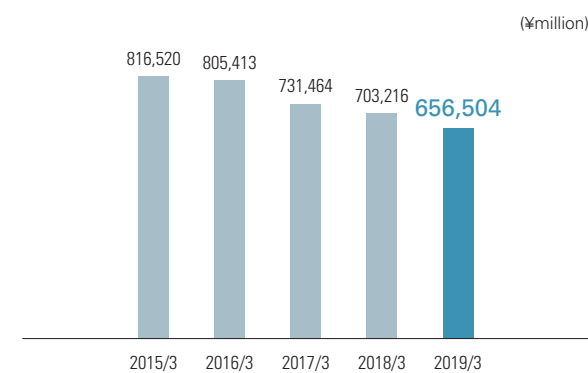
### New Orders Received

Decreased compared to the previous year due to declining in number of new large FPSO order from two to one, and delays in projects related to environmental energy.



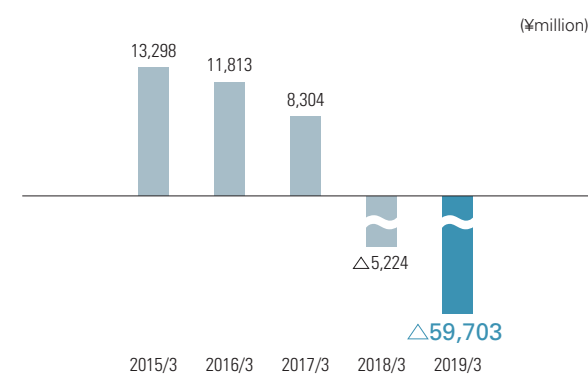
### Net Sales

Although construction work for FPSO proceeded smoothly, net sales decreased compared to the previous year due to the plan to limit operations in the ship segment and the cancellation of overseas chemical plant on-site construction in the engineering segment.



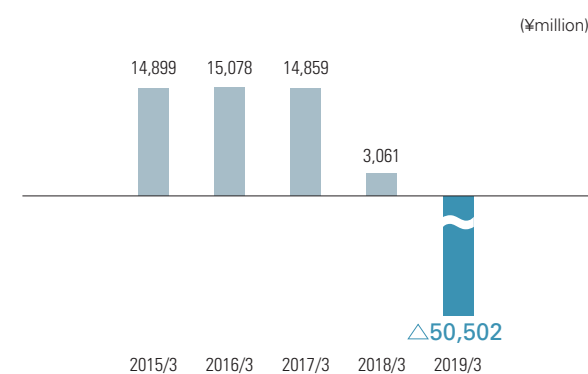
### Operating Income

Operating loss increased by ¥ 54,478 million year on year to ¥ 59,703 million due to the impact of significant loss in civil engineering work for thermal power plants for Indonesia in the engineering business.



### Ordinary Income

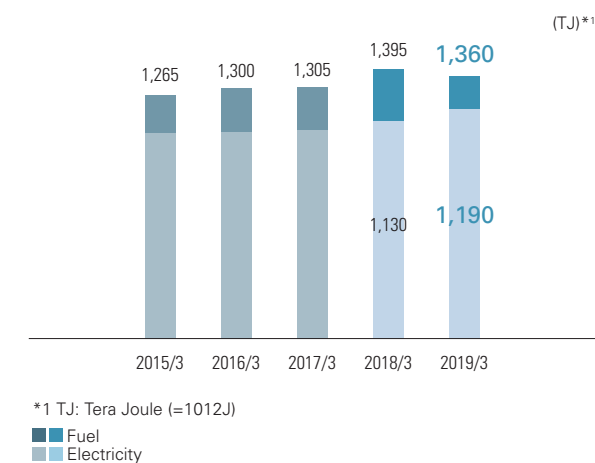
The after-sales service in the machinery segment and ocean development segment were strong, but the profitability of Indonesian coal-fired power plant civil engineering construction deteriorated, resulting in a significant loss.



## Non-Financial Highlight

### Total Energy Consumption

MES continues its efforts to reduce CO<sub>2</sub> emissions through activities such as switching the fuel for in-house power generation from heavy oil to natural gas. Due to a decrease in the manufacturing of our mainstay products such as ships, etc., total energy consumption for FY2019 ('18/4 - '19/3) decreased by approximately 3% from the previous year.

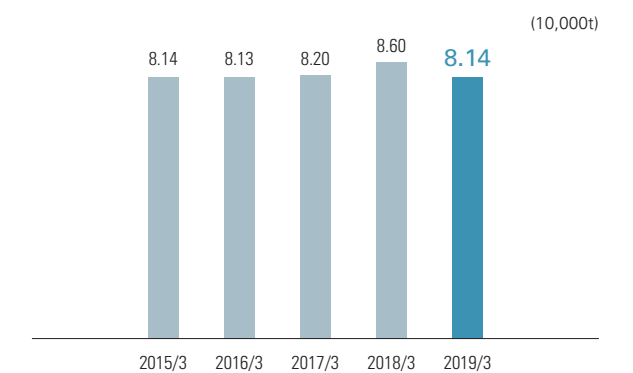


\*1 TJ: Tera Joule (=1012J)

■ Fuel  
■ Electricity

### CO<sub>2</sub> Emission<sup>\*2</sup>

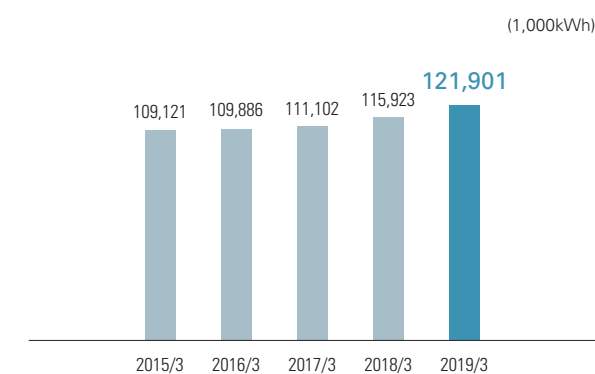
CO<sub>2</sub> emissions for FY2019 ('18/4 - '19/3) declined by approximately 5% from the previous year.



\*2 CO<sub>2</sub> emissions were calculated by following the Guidelines for Calculating Corporate Greenhouse Gases Emissions issued by the Ministry of the Environment. CO<sub>2</sub> emissions from electric power were calculated by using the adjusted CO<sub>2</sub> emission coefficient by electric power company that was also published by the Ministry of the Environment.

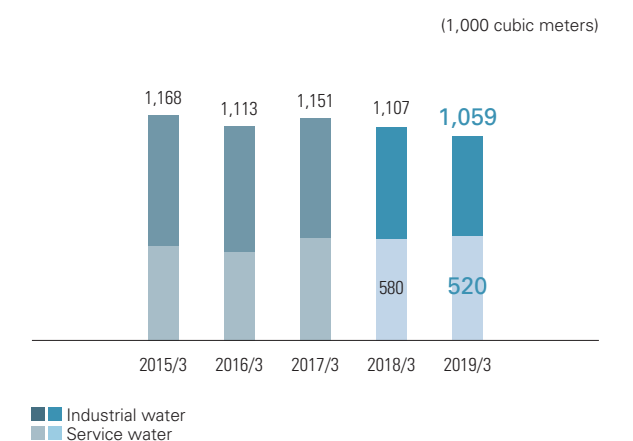
### Purchased Electricity

Purchased electricity for FY2019 ('18/4 - '19/3) rose by approximately 5% from the previous year.



### Water Consumption

MES uses both service water (clean water) and industrial water (recycled water). As a result of striving to save water in FY2019 ('18/4 - '19/3), water consumption was down approximately 4% from the previous year.



■ Industrial water  
■ Service water