# Communication

#### **Together with Customers**

We work under our company philosophy of "To continue our role as a trusted company, and as a trusted member of society" In our management policy that supports the company philosophy, we have set "Build further satisfaction for our customers" as one of our most important objectives. In our specific standards of conduct for employees, we give top priority to "customer orientation" and "Diligently attend to our customer needs for creating value-added products" and strive to develop and provide differentiated products and services based on new findings from customers' voices.

#### **Together with Shareholders and Investors**

We position IR activities as a part of the long-term business and financial strategies of senior management. We disclose our corporate information in a fair and proactive manner in our effort to deepen shareholders' and investors' understanding of the business activities of Mitsui E&S Holdings and the Mitsui E&S Group.

#### Information disclosure and IR activities

To build better relationships with shareholders and investors, we strive to ensure timely, appropriate information disclosure and have our senior management explain our business policies and specific visions in our IR activi-

ties, so as to ensure highly transparent management.

#### Provision of IR information

We publish information about our company on our website in a timely, appropriate manner. In addition to providing materials including those for results briefing sessions and those on midterm business plans, we also provide video and other content aimed at providing shareholders and other investors with greater insight into the Mitsui E&S Group. We will continue striving to provide easy-to-understand information promptly.



IR information in Corporate website

#### **Together with Business Partners**

As a manufacturing and engineering company, we aim to provide cost-competitive, high-quality products. In the procurement of materials and equipment for our products, we strive to ensure co-existence and co-prosperity with our business partners through fair trade with them, so as to fulfill our social responsibility.

#### Basic policy on the selection of business partners

We established the Mitsui Administration Manual (MAM) in 1994. Concerning the selection of business partners by the procurement department, MAM stipulates that "As a basic principle, we shall select business partners in a fair and square manner by providing all companies that desire to be our business partners with equal, fair opportunities for participation." We engage in procurement activities based on this principle.

## For fair and equitable dealings

We established the Rules and Ethics for Material Procurement in November 2002. It shows the ethics and behavior and activity standards for all staff engaged in procurement activities. On the basis of the utmost integrity, we strive to build equal and fair relationships of trust with business partners.

## **Together with Local Communities**

We attach importance to communications with local communities. Employees in each of our business locations engage in environmental and social contribution activities locally, aiming to create a sustainable society. Information about initiatives taken at each business location is provided in this report and on our website.

# Ceremonial Ship Launching Shown to the Public at Tamano Shipyard (about five times a year)

Featuring the spectacle of a huge ship launching into the sea, ceremonial ship launches at Tamano Shipyard is received well by all those who observe it. Tamano City Tourist Association and other parties organize a popular industrial tour around Tamano City, the highlight of which is the chance to observe a ceremonial ship launch (which is held irregularly). Information about the observation of ceremonial ship launches is posted to the offcial website of Tamano City as it becomes available.

